

**Sati Rasuanto** is the Managing Director of Endeavor Indonesia, a global organization that identifies, selects, and supports high-impact entrepreneurs. Over the past year, she has engaged CEOs and business leaders in Indonesia to join this movement, and together the mentors have donated over 200 hours of mentoring to high potential entrepreneurs.

Her work prior to that has taken her from the financial consulting world to public policy and development, where she worked as an energy specialist and special adviser to the Country Director at the World Bank. In 2011, she founded Strategic Review, a journal on Policy, Leadership and World Affairs. More recently, she was the special staff to Minister Gita Wirjawan at the Investment Coordinating Board. Sati was named Yale World Fellow by Yale University in 2011, and is currently a Kauffman Fellow, a global network based in Silicon Valley that focuses on high-growth and innovative companies.





## Jody Dharmawan

### Professional Data:

- Founding Member of the Young Entrepreneurs' Organisation (the former name of the current Entrepreneurs' Organisation)
- Current Global Board of Director of Entrepreneurs' Organisation ([www.eonetwork.org](http://www.eonetwork.org))
- Current Global Forum Trainer of Entrepreneurs' Organisation
- Current Strategic Summit Facilitator of Entrepreneurs' Organisation
- Current Board of Director of the Riverbed Foundation (an organisation to empower small size businesses entrepreneurs)
- Founder and President Director of PT Lee Cooper Indonesia (Retail and distribute an English jeans brand since 1908 in Indonesia through its own retail chain and independent stores in Indonesia)

### Personal interest:

- Marathon runner
- Cyclist (Road bike and Cross country Mountain Bike)
- SCUBA Diving (PADI Dive Master)
- Photography (Black and White, capturing human interest)

### Education Background:

- University of London (B.Sc Economics)



# Rachmat Harsono

## SUMMARY

---

A well rounded executive that has been highly equipped to be the future successor of the largest industrial gases company in Indonesia. Currently in charge for the Group Strategic Planning and Corporate Finance with 9 years significant experience in Sales, B2B Marketing, Business Operation, Merger Integration, Corporate Loan Restructuring and SAP (ERP) implementation. A determined Entrepreneur by successful establishing and growing multiple businesses venture such automotive dealership (Mazda, Ford and Piaggio); 18 Food and Beverage business chain in Indonesia.

## EDUCATION

---

2009-2011      **UNIVERSITY OF CHICAGO, BOOTH SCHOOL OF BUSINESS**

- MBA., Concentration: Strategy

1999-2003      **MARQUETTE UNIVERSITY**

- B.Sc., Marketing and International business.

## EXPERIENCE

---

### **SAMATOR GROUP**

**2003-Present**

The Largest Industrial Gases Company in Indonesia that has 17 Factories, 48 Filling Stations and 100 Selling depot across Indonesia. The company main products are Oxygen, Nitrogen, Carbon Dioxide, Nitrous Oxide, Helium, Argon, Hydrogen, Acetylene, Dry Ice and other Specialty Gases. The company supply most of the Hospital in Indonesia and other major Industries such as Metal & Metallurgy, Shipbuilding industry, Glass industry, Cigarette Industry, Chemical and Petrochemical, Welding and coating, Electronics, Food and Beverage and many more. The Group which founded in 1975, growing aggressively and diversify their business into chemical, construction and engineering services, general trading, Property and financial services.

2003 **Sales Manager**                      *PT Samator Prima Jakarta Gas*

2004 **Deputy General Manager**PTSamator Prima Jakarta Gas

**PT Aneka Gas Industri** Jakarta, Indonesia

*The Oldest and ex-State own enterprise that focuses on Industrial gases, founded in 1916 by the Indonesian government and Samator officially acquiring the company in 2004.*

2004-2005 **Merger-Integration team leader**

2005-2008 **Commercial Director**

2008-present **Executive Vice President**

**PT Samator Gas Industri** Surabaya, Indonesia

*(a Subsidiary company of Aneka Gas Industry)*

A subsidiary of Aneka Gas Industry that focus on retail and distribution sells especially on cylinder gases, and non-bulk gases.

2007-present **President Director**

---

**Additional Information:**

---

Vice Chairman of Indonesian Young Buddhist Organization serving period 2009-2014

President of Entrepreneur Organization, Indonesian Chapter for period of 2012-2013

Area Director for Entrepreneur Organization, for South East Asia countries (2013-2014)

Vice Secretary General of Indonesian Chamber of Commerce- (KADIN) China Committee (KIKT) period 2011-2015

Chartered Member of Jakarta Chief Marketing Officer Club

Member of Steering Committee of Indonesian Industrial Gases Association

Member Advisory Board of SURABAYA SAMATOR (Men's Professional Volleyball club)

Co-founder of Lifestyle Unlimited Group and Red Square Group of companies

Guest Speaker in Various Marketing seminars and involved in executive programs at markplus & co and Philip Kotler Center for ASEAN Marketing.

A trained Moderator with Fluency in English and Indonesian. Basic Chinese Mandarin



## Herman Susanto, '92

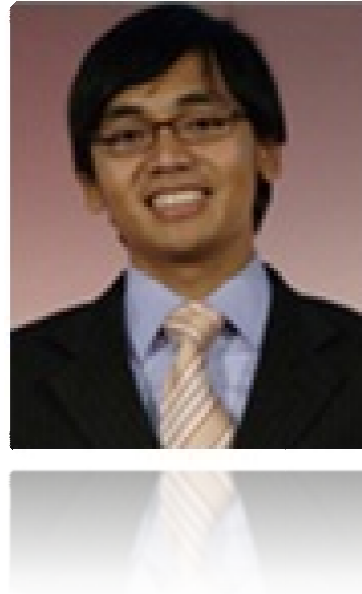
Herman is an Indonesian entrepreneur, who generously and actively helps SMEs and big corporations through ActionCOACH, a business coaching franchise from Australia.

Through his leadership in ActionCoach Indonesia and given to his strong business acumen, Herman gained quite a few accolades as “Action Man Award 2006”, "Master Licensee of the Year 2007 Asia Pacific Region", “Global Conference Territory of the Year 2007”, “ISMBEA Award 2007 of The Ministry For Cooperatives and Small and Medium Enterprises of The Republic of Indonesia”, “Rank 1 Top Franchise Award 2008 Indonesia”, “Best of the Best Top Franchise Award 2008 Indonesia”, "Master Licensee of the Year 2009 Asia Pacific Region" , “Master Licensee of the Year 2012 Asia Pacific Region ". He was also awarded the privilege of being one of 12 legends of the 5000 people who contributed to ActionCOACH over the last 19 years - HALL of FAME in 2012.

Under his leadership ActionCOACH Indonesia helped more than 1000 business owner from various backgrounds and size; established 9 (nine) operational ActionCOACH offices all over Jakarta, Bandung, Surabaya, and Bali. Herman is also the Leader of 36 coaches having more than 100 employees all over Indonesia. The numbers are keep on growing..

Through his persistence and hard work, ActionCOACH Indonesia keeps delivering the best service for Indonesia. His vision and mission is to continue growing entrepreneurial minds which is believed will help the country to embrace a better future.

# Aldi Haryoprato



Aldi Haryoprato is the CEO and co-founder of Ruma, a social enterprise that recruits and trains thousands of low-income entrepreneurs to provide services to their communities through a phone or android device. The majority of the entrepreneurs are small shops and the services that they provide include prepaid airtime, electricity payments, Nielsen-like market intelligence service, blue collar jobs information, and other value added services. After winning numerous awards such as Harvard's Social Enterprise Competition, Ruma' has managed to obtain investment from top Silicon Valley firms like Grameen Foundation, Omidyar Network and Unitus Impact Fund. Since Aldi joined Ruma full time, it has served over 1.5 million customers through a network of over 10,000 micro-entrepreneurs.

Prior to Ruma Aldi worked at Boston Consulting Group (BCG), and was an early employee at Kiva.org, a San Francisco based non-profit organization, and the UNDP an advisor to the Tsunami Reconstruction and Rehabilitation Body. He holds an MBA from Harvard Business School and a Bachelor of Engineering from Purdue University. Aldi was elected as a Young Global Leader by the World Economic Forum in 2012.

Bachelor's in Engineering, Purdue University; MBA, Harvard Business School. Currently, Co-Founder, Ruma.